AML/CFT COMPLIANCE OBLIGATIONS

Practical Session for Compliance Officers

DNFBP Supervision Division





APPOINTMENT OFA COMPLIANCE **OFFICER**







Why do You Need to Appoint a Compliance Officer?

- DNFBPs are obliged to appoint a compliance officer under the requirements of AML/CFT laws and regulations in Sri Lanka.
- Accordingly, Section 14 of the Financial Transactions
 Reporting Act No, 06 of 2006 (FTRA) specifies the legal requirement to appoint a compliance officer.





Who is a Compliance Officer?

- Compliance Officer is the person who is responsible for ensuring the institution's compliance with the AML/CFT requirements.
- Compliance Officer should be a senior management level officer.





Duties of the Compliance Officer

Compliance officer is responsible to ensure the Institution's compliance with the AML/CFT obligations by carrying out following tasks,

- Assess and periodically update overall ML/TF risk of the Institution.
- Prepare the AML/CFT Compliance Policy and procedures and obtain the approval of the top management.
- Implement customer identification requirements.
- Implement procedures for record keeping requirements.
- Make officers aware of laws relating to ML/TF and, train officers, employees and agents to recognize suspicious transactions.
- Screen all persons before hiring them as employees.
- Establish an audit function to test its procedures and systems for the provisions of the Act.





How to Appoint a Compliance Officer?





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Compliance Officer Declaration Form

Financial Intelligence Unit இது இர்மி மீனைவ நிதியியல் உளவறிதல் பிரிவு	Declaration of the Complianc under Section 14 (1) Financial Transactions Report	(a) of the	for office use only
This form should be filled by the	owner/Managing Director/Chief Ex	ecutive Officer of the in	stitution
Type of declaration	Sector		
A Initial Registration	A Real Estate	D Lawyer/Notar	У
B Alteration of existing	B Gem and Jewellery	E Accountant	
information	C Casino	F Trust/Compar Provider	ny Service
We wish to inform you that Mr/M	Irs /Miss		(name)
	(Designation) has been appo	ointed as the Compliance	Officer of
	(Reporting Insti	tution) under Section 14	(1) (a) of
the Financial Transactions Repor	ting Act, No. 6 of 2006, to ensure t	he institution's complian	ce with the
Act.			
The details of the Compliance (Officer are as follows:		
NIC/Passport Number:			
Official Address :			
Telephone number : Office	Mobile.		
Email Address :	Fax		
Specimen Signature :			
Yours faithfully			
Signature of the owner/MD/CEO	with Official Stamp	Da	ate
Name of the owner/MD/CEO : M	ſr/Mrs/Ms/Dr		
NIC/Passport Number :			
Official Address :			
Telephone number : O	ffice Mobi	le	
Email Address :	Fax .		







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	This form should be filled by the	owner/Managing Director/Chief I	Executive Officer of the institution
	Type of declaration	Sector	
	A Initial Registration	A Real Estate	D Lawyer/Notary
	B Alteration of existing	B Gem and Jewellery	E Accountant
	information	C Casino	F Trust/Company Service Provider
	We wish to inform you that Mr/M	Irs /Miss	(name)
		(Designation) has been ap	pointed as the Compliance Officer of
) 🔶			stitution) under Section 14 (1) (a) of
	the Financial Transactions Repor	ting Act, No. 6 of 2006, to ensure	the institution's compliance with the
	Act.		

- Clearly mention whether it is a initial registration or alteration of the existing information under the Type of declaration
- 2) Clearly mention the relevant **Sector** in which they conduct business
- 3) Full name of the Compliance Officer and his/ her **Designation** should be written clearly in the form
- 4) Name of the company should be clearly mentioned in the blank of "Reporting Institution"





The	details of the Co	ompliance Officer are as follows:			
NIC	Passport Numbe	r:			
Offic	cial Address	:			
Telej	phone number	: Office	Mobile		
Ema	il Address	:	Fax		
Spec	imen Signature	:			
	rs faithfully				_
Sign	ature of the owne	er/MD/CEO with Official Stamp		Date	
Nam	e of the owner/M	fD/CEO : Mr/Mrs/Ms/Dr			
NIC	Passport Numbe	r :			
Offic	cial Address	:			
Telej	phone number	: Office	Mobile		
Ema	il Address	:	Fax		
	y to :		ne of the compliance officer)		

Official telephone numbers and the mobile number of the compliance officer, the official e-mail address for which the compliance officer has access and the official fax number should be clearly written under the contact details.

The appointment must be certified by the **CEO**/ **Senior Official** of the company with the official stamp.

Details of the chief executive officer or the sole practitioner or the sole proprietor should be clearly mentioned and **certified form** should be copied to the appointed Compliance Officer for his/her knowledge and reference.





After the Appointment...

- Compliance Officer must participate in Training Sessions conducted by the FIU, on AML/CFT obligations.
- Compliance Officer should be knowledgeable on relevant Money Laundering and Terrorist Financing risk of the sector.
- Compliance Officer should be **contactable**.
- If the Compliance Officer resigns from his institution, he/she should inform it to the Chief Executive Officer/Managing Director or Owner and the CEO/Managing Director/Owner should immediately appoint a new person as the Compliance Officer.
- New appointment of the Compliance Officer should be informed to the Director/ FIU using the same procedure.





ML/TF Risk Assessment Questionnaire

- The FIU sends you a questionnaire annually.
- Purpose is to assess your ML/TF Risk for offsite supervision.
- You are required to fill the questionnaire properly.

ML/TF Risk Assessment Questionnaire





ML/TF RISK ASSESSMENT







ML/TF Risk Assessment



- 1. Institutions identify, assess and understand institutional ML/TF risk
- 2. Supervisory authorities identify, assess and understand sector wise ML/TF risk
- 3. Countries identify, assess and understand national level ML/TF risk





Why ML/TF Risk Assessment is Important?

It provides foundation for:

- entire risk-based AML/CFT programme.
- efficient allocation of resources across AML/CFT functions in most effective way.
- developing appropriate risk mitigation or controlling measures according to identified risk levels.



Risk Assessment is the base of entire AML/CFT Programme





ML/TF Risk Management Concept







Identifying ML/TF Risk

- You are the one who knows your business well.
- Identify 'inherent risk' (threats + vulnerabilities) that your business faces during the normal course of business.
- Generally, <u>threats</u> include external factors that can make attractive your business for money launderers and terrorist financiers.
- When identifying <u>vulnerability</u> of your business to ML/TF, the following can be considered:
 - nature, size, complexity of the business.
 - nature of products and services.
 - nature of delivery methods/delivery channels.
 - types of customers (individual or corporate).
 - countries that your business deals with/geographic location of clients.





□ Nature, Size and Complexity of the Business

D e et e r	Vulnerability to ML/TF		
Factor	High	Low	
Scale of the business	Medium to large scale businesses (due to large customer base)	Small to medium scale businesses	
Conduction of transactions	across international boundaries (can be easily exploited by money launderers)	Domestic transactions only	
Complexity of business activities/structure	Complex in nature (Money launderers can hide themselves)	Simple in nature	

□ Nature of Products and Services

F eatar	Vulnerability to ML/TF	
Factor	High	Low
Product type	allows payments to third parties (Eg. repayments in cancelling real estate bookings)	Does not allow third party payments
Receipt and payments	Involve cash	Bank transfers
channeling of funds	across borders	domestic
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□ Nature of Delivery Methods/Delivery Channels

	Vulnerability to ML/TF		
Factor	High	Low	
Customers relationship	Non-face-to-face (relationships through internet, telephone or intermediaries)	Face-to-face	
Offering of products	via internet	Over the counter	
Involvement of intermediaries	Allowed	Not allowed	
Cash payments	Involved	Not involved	
Destination of final delivery	Foreign jurisdiction	Within the country	





Types of Customers

Factor	Vulnerability to ML/TF		
Factor	High	Low	
Nature of the customers	Corporate clients (because difficult to identify the beneficial owner)	Individuals	
Residency	Outside Sri Lanka/from high risk countries	In Sri Lanka	
PEPs/NPOs	Yes	No	
Carry on transaction through gatekeepers	Yes	No	
Source of funds	Clear	Not clear	





Geographical Location of Clients/Countries you Deal with

Factor	Vulnerability to ML/TF		
ractor	High	Low	
AML/CFT measures of the country of the client	ineffective	effective	
Exposure to criminal activities	High level of organized crimes	Peaceful countries	
Exposure to terrorism	Presence of terrorist activities/groups	Not associated with terrorist activities	
Country's location in the world map	In conflict zones or their border countries	In peaceful continents	
Exposure to drug trafficking	Yes (eg. Colombia)	no	

□ Further, you should identify any other aspects that are susceptible for ML/TF activities.

e.g. : new technologies, new product and new delivery channels





Assessing ML/TF Risk

- There is no standardized format to assess the identified risk.
- Use your professional judgement to assess or determine the level of risk.
- To determine the level of risk, you can consider:
 - each element of risk you have identified.
 - your business experience.
 - publicly available information.
- You can simply focus on 'how likely an ML/TF event is?'
- Considering above as a combination, you can determine whether the ML/TF exposure of a particular risk factor is 'high' or 'low'.





A Sample Risk Assessment Matrix

Money Laundering and Terrorist Financing (ML/TF) Risk Assessment					
Risk Category	Risk Factors	Risk Elements	Yes/No	Special Remarks	ML/TF Risk (Yes/No)
Customer Risk					
Dreduct (Comico Diele					
Product/Service Risk					
Delivery Channels Risk					
Geographical Risk					
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Managing Risk

- Risk Assessment of your institution will enable you to develop proper policies, procedures and controls to manage and mitigate ML/TF Risk.
- You can allocate more resources for high risk areas.
- Proper <u>risk mitigation measures</u> are required at instances where you can effectively mitigate risks.
- Some risks may be inevitably inherent in nature and therefore cannot be mitigated or eliminated. In such instances, you have to develop proper **risk** controlling methods.
- Further, you can take simplified measures where lower risks are identified.



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Points to Ponder...

- You should periodically evaluate and review the Risk Assessment so as to identify the implications of new and emerging risks.
- Further, when there is any material change in your business, such as introducing new products, exploring new markets, expanding customer base, new delivery methods etc., you have to repeat your ML/TF risk Assessment.
- Do not forget to properly document your risk assessment and communicate to the management and all relevant employees.
- Maintain appropriate mechanisms to provide risk assessment information to relevant authorities, if required.



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AML/CFT COMPLIANCE POLICY AND PROCEDURES







What is the legal requirement of an AML/CFT Compliance Policy?

- The Section 14 (1) (b) of the Financial Transactions Reporting Act, No. 06 of 2006.
- Rules 6 (f) and (g) of the Designated Non-Finance Business (Customer Due Diligence) Rules, No. 1 of 2018.

Accordingly, it is required to formulate an internal policy approved by the Board of Directors (BOD) or Senior Management subject to any written law in force for the time being on AML/CFT to manage the identified ML/TF risks.





Importance of an AML/CFT Compliance Policy for your Institution

- To endorse regulator's presumption that your institution acts within a defined AML/CFT framework.
- To have a proper and fixed guidance within the company on AML/CFT compliance.





AML/CFT Compliance Policy and Procedures Should be:

- Written.
- II. Well Documented.
- III. Obtained the approval of BOD/ Senior Management.
- **IV.** Well Communicated among all employees and staff.
- V. Periodically reviewed.









• The procedure of:

- conducting Institutional ML/TF Risk Assessment.
- conducting Customer Due Diligence (CDD) measures.
- identifying and verifying the identity of the beneficial owners when establishing business relationships with legal persons and legal arrangements.
- risk profiling of customers and beneficial owners.
- conducting enhanced CDD.
- screening customers against designated lists by United Nations Security Council.
- keeping records.
- submitting Suspicious Transaction Reports.
- providing training programmes for employees.
- screening employees.
- maintaining an independent audit function.





- The procedure of conducting Institutional Risk Assessment
 - Format should be attached to the AML/ CFT Policy







- The Procedure of conducting Customer Due Diligence (CDD) measures against customers/ beneficial owners.
 - The company can design their own procedure to identify and verify customers/ beneficial owners according to the CDD Rule (Include the CDD form).
 - the full name;
 - permanent residential or mailing address;
 - occupation, name of employer, business or principal activity;
 - an official personal identification number or any other identification document that bears a photograph of the customer or beneficial owner such as the National Identity Card, passport or driving license;
 - date of birth;
 - nationality;
 - source of funds;
 - purpose of transaction;
 - telephone numbers (residence, office or mobile)

Verify

Identify

• obtain original documents and make copies



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- The procedure of identifying and verifying the identity of the beneficial owners when establishing business relationships with legal persons and legal arrangements.
- The procedure of risk profiling of customers and beneficial owners.
 - Annex the format designed for customer risk profiling in the AML/CFT Policy.



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 The procedure of conducting enhanced CDD and the information the company should obtain from customers, should be specified.

high risk customers Politically Exposed Persons (PEPs) Non-face-to-face business transactions





- The procedure of screening customers against individuals and entities designated by the United Nations Security Council Resolutions (UNSCR) relating to targeted financial sanctions.
- The procedure of retention of records.



- Detection and internal reporting procedure of unusual or suspicious transactions.
- A procedure for reporting suspicious transactions to the Financial Intelligence Unit.
- Procedure of providing training programmes for relevant employees on identification of suspicious transactions, effectively managing the risk of money laundering and terrorist financing.
- A comprehensive employee due diligence and screening procedures at the time of appointing or hiring employees on permanent basis or any other basis.
 - Specify the documents which should get from the employees (eg: police report, Gramasewaka Certificate, Character Certificate, copy of National Identity Card, etc.).
- Procedure to maintain an independent audit function subject to relevant written laws.





References to formulate a Company AML/CFT Policy

- <u>Financial Transactions Reporting Act No. 6 of 2006</u>
- Designated Non-Finance Business (Customer Due Diligence Rules) No. 1 of 2018
- <u>Guidelines on AML/CFT Compliance Obligations for Dealers in Real Estate</u>, <u>Precious Metals</u>, <u>Precious and Semi-Precious Stones</u>
- Suspicious transactions (Format) Regulations of 2017

(The FIU has published a Guidance Note on preparation of the AML/CFT Policy)




CONDUCTING **CUSTOMER DUE DILIGENCE** (CDD)











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What is CDD?

- Identify the customer and, verify customer's identity using reliable source documents, data or information.
- Verify whether any person purporting to act on behalf of the customer is authorized, and identify and verify the identity of such person.
- Identify the beneficial owner and take reasonable measures to verify the identity of the beneficial owner, using relevant information or data obtained from a reliable source, to the satisfaction of the non-finance business.

Source: CDD Rules for DNFBPs





Do You Need to Conduct CDD for Each Customer?

Gem & Jewellery Dealers and the Casinos are *not required* to conduct CDD for each and every customer, as they have specific thresholds to conduct CDD.

BUT

Real Estate Agents are required to conduct CDD for every customer with whom they are carrying out transactions.



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Thresholds for Conducting CDD

Real Estate Agents

• Conduct CDD for every customer

Gem & Jewellery Dealers

• Conduct CDD for customers engaging in cash transactions in Sri Lankan rupees or in any foreign currency equivalent to or above USD 15,000

Casinos

• Conduct CDD for customers engaging in **financial transactions** in Sri Lankan rupees or in any foreign currency equivalent to or above **USD 3,000**



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Minimum Information you Should Obtain to Identify the Customer/Beneficial Owner

(a) the full name;

(b) permanent residential or mailing address;

(c) occupation, name of employer, business or principal activity;

(d) an official personal identification number or any other

Identification document that bears a photograph of the customer or beneficial owner such as the National Identity Card, passport or driving license;

(e) date of birth;

(f) nationality;

(g) source of funds;

(h) purpose of transaction;

(i) telephone numbers (residence, office or mobile)





How to Obtain Minimum Identification Information?

Corporate world example for a CDD form

- Individual Customers
- Corporate Customers





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How to Verify the Individual Customer/Beneficial Owner?





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CDD for Customers that are Legal Persons or Legal Arrangements

• Nature of Business

- Ownership
- Control Structure

Understand the Customer Identify the Customer by obtaining following

• Name

- Type of legal Person/Arrangement
- Proof of Existence (Memorandum/Articles/ Certificate of Incorporation
- Directors Resolutions
- Names of Senior Management
- Address of Registered Office

- Identity of all directors and shareholders with equity interest of more than ten per cent.
- Authorization given for any person to represent the legal person.
- When a legal person's controlling interest is vested with another legal person, non-finance business shall identify the natural person who controls the legal person to whom the controlling interest is vested with.

Identify the Natural Person



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What is Customer Risk Profiling?

Customer Risk Profiling is the formal process of rating the customers as high or low based on their ML/TF risk exposure which is conducted using the CDD information obtained.





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What are the Areas to be Concentrated for Customer Risk Profiling?



Customers Category



Geographic Location of Business /Country of Origin/Country of Residence



Products/Services/Transactions/ Delivery Channels



Others Important Areas



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What are the Areas to be concentrated for Customer **Risk Profiling?**

Area	Example			
Customers Category	 Whether the customer is an individual, company or legal arrangement local, foreign or non-resident 			
Geographic Location of Business /Country of Origin/Country of Residence	 conduct transactions with customers from countries with AML/CFT deficiencies locations that have designated terrorist organizations operating within their country 			
Products/Services/Transactions/ Delivery Channels	□ cash intensive businesses and cross border transactions			
Others Important Areas	Whether the customer or business operates in sectors that are inherently vulnerable to ML/TF risk			





Customer Risk Profiling Process

Identify the ML/TF Risk

Rate the Customer

Document the Risk Rating

ECDD for High Risk Customers



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Examples for Customer Risk Profiling of a Real Estate Agent

Mr. Y, a foreign customer visits your real estate company for the purpose of buying an apartment. In responding the questions raised by the sales personnel of your company to identify the customer, it was observed that the customer is a resident person of Pakistan. Since, Pakistan is a country with AML/CFT deficiencies as categorized by the FATF, the customer has to be rated as 'high risk' under the risk profiling.

XYZ corporate visits a land sales company to buy a land for their new branch. XYZ is owned by Sri Lankan citizens and the beneficial ownership of the company can be easily identified. In view of these, the land sales company can rank XYZ as a 'low risk' customer under the risk profiling.





Examples for Customer Risk Profiling of a Gem & Jewellery Dealers

A foreign corporate entity orders a bulk of gems worth of around USD 25,000/- from a gem dealer on Sri Lanka via the gem dealer's web-site. Further, he does not visit the gem dealer to finalize the transaction and the payment is done via wire transfer. As the transaction is both non-face-to-face and cross-border the corporate entity has to be ranked as a 'high risk' customer in the risk profiling.

A customer visits a gem dealer for the purchase of a gem worth of around USD 15,000/- and he claims that he is a Chief Executive Officer of a highly reputed Bank of Sri Lanka. Further, his source of income is justifiable by his occupation details. In such a scenario the gem dealer can rank the customer as 'low risk' and obtain only the minimum CDD information specified by the CDD Rules.





Sample Risk Profiling Outcome of an Institution

Customer Risk Profiling of the XYZ Company

S/N	Full Name	NIC/ Passport	Address	Contact No.	Occupation	Country	Source of Income	Risk Categoriza tion
01	Mr. Mohammad Abdullah	1111111	425, Lahore Pakistan	22-22222	Business	Pakistan	Business	High
02	Mr. Anil Perera	233333V	65, Dewala Rd, Kesbewa	33-233333	Chairman – State Corporation	Sri Lanka	Salary	High
03	Mrs. Namali Fernando	652222V	87, 1 st Lane, Rajagiriya	44-255555	Teacher	Sri Lanka	Salary	Low





How to Conduct Risk Profiling?

A specimen Customer Risk Profiling Matrix has been developed by the FIU for Real Estate and Gem and Jewellery Sectors





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What is Enhanced Customer Due Diligence (ECDD)?

Enhanced CDD is conducting following procedure with respect to a customer been rated as a high risk for ML/TF risk, in addition to minimum CDD information specified by the CDD Rule 11.

- obtain additional information on the customer and beneficial owner (e.g. volume of assets and other information from public database.
- obtain approval from the Senior Management, if any, before establishing or in the case of an existing customer for continuing such business relationship with the customer.
- obtain additional information on the intended nature of the business relationship.
- regularly update the identification data of the customer and the beneficial owner.
- enquire and record the reasons for prospective or performed transactions.



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ECDD Should be Conducted for following Customers;



- Customers rated as High Risk.
- Politically Exposed Persons.
- Non-face-to-face customers.
- NGOs and NPOs.
- Customers from High Risk Countries.





Practical Example for ECDD

Mr. X a customer of a DNFBP has been identified as a 'Politically Exposed Person' (PEP) since he is a Chairman of a state-owned co-operation and the following procedure should be followed in conducting ECDD for the PEP;

- Obtain additional information on Mr. X (Title and details on the position the PEP holds).
- Obtain approval from Senior Management for the proceeding of the transaction.
- Obtain additional information on intended nature of relationship with Mr. X.
- Regularly update identification data of Mr. X on a specified time interval.







IDENTIFYING AND REPORTING SUSPICIOUS TRANSACTIONS





Pre Requisites for Identifying and Reporting STRs for **DNFBPs**

Establishing Procedures

Communicating Procedures to relevant employees Providing Adequate Training to relevant employees



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Establishing Procedures

- DNFBPs must develop procedures on how they should identify and report suspicious transactions.
- Must be included in the AML/CFT Policy.
- The procedures are two folded;





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Procedures for Identifying STRs

"Whenever a suspicious nature of transaction is identified by the **front desk sales employees**, the details of the transaction with the reasons for suspicion should be **informed immediately** to the **Sales Manager** of Company X.

The Sales Manager is then required to **immediately report the suspicion** to the **Compliance Officer** of Company X with all the information".





Procedures for Reporting STRs

"After a suspicion is generated by the front desk employees it is immediately reported to the Compliance Officer by the Sales Manager.

Thereafter, The Compliance Officer immediately submit an STR to the FIU and records the details of the suspicion in the **STR Registry** of Company X. The submission of the STR **should be within two working days** of forming the suspicion."





Communicating Procedures to Relevant Employees

- Procedures won't be effective without proper communication.
- Relevant employees must be made aware of the company procedures.

Examples:

- Distributing the AML/CFT Policy at the Induction Programmes.
- Inform and update about STR Procedures at regular meetings.
- Review the implementation of the procedures at performance evaluations.







Providing Training to Relevant Employees

Training is the most important aspect in identifying and reporting suspicious transactions.





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Important Facts to Know in STR Reporting

- The STR must be submitted to the FIU within 2 working days of forming the suspicion.
- The STR must be submitted in Written form.
- The CO can inform about the suspicion through telephone.
- However, should be followed by a written STR within 24 hours of informing the suspicion.
- There is a prescribed form to submit STRs.

The Format is prescribed in "Suspicious transactions (Format) Regulations of 2017"

DNFBPs must submit STRs using <u>Schedule V</u>





Important Facts to Know in STR Reporting

The CO must maintain an STR Registry.

What is an STR Registry?

A database with all details on STRs submitted to the FIU

What should be included in the STR Registry?

- Who reported the STR to the CO.
- When was the STR reported to the CO.
- Details of the suspicion (name, ID numbers, nature of suspicion etc..).
- When the STR was reported to the FIU.





After Reporting an STR?

- The FIU has a separate division for analyzing STRs.
- Confidentiality of reports are highly protected.
- Details of Institutions/persons who reported STRs are not revealed for any outside party.
- You are Protected under the FTRA.





Protection for Reporting STRs

Under Section 12 of the FTRA, no civil, criminal or disciplinary proceedings shall lie;

- in relation to any action carried out in good faith or
- in compliance with regulations made under the FTRA or any other rule issued under the Act.

Protection of persons reporting suspicious transactions.

12. (1) No civil, criminal or disciplinary proceedings shall lie against —

- (a) a such Institution, an auditor or supervisory authority of an Institution ; or
- (b) a director, partner, an officer, employee or agent acting in the course of that person's employment or agency of an Institution, firm of Auditors or of a supervisory authority,

in relation to any action by the Institution, the firm of auditors or the supervisory authority or a director, partner, officer, employee or agent of such Institution, firm or authority, carried out in terms of this Act in good faith or in compliance with regulations made under this Act or rules or directions given by the Financial Intelligence Unit in terms of this Act.

(2) The provisions of subsection (1) shall not apply in respect of any proceedings for an offence described in section 8 of this Act.

(3) If an Institution, firm of auditors or supervisory authority or any director, partner, officer, employee or agent, of any Institution, firm or authority or makes a report under





What are Red Flags?

Usually it's an **Indicator** or a **Sign of Danger**.

Therefore, learning about Red Flags on ML/TF is useful to detect suspicious transactions or customers.







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Red Flags - Real Estate Sector

- Use of Nominees/Minors in purchasing real estate
 - The customer Frequently buys lands orapartmentsunder the namesnominees or minors.
 - Cannot identify the relationship between the nominated person and the funding person.





Red Flags – Real Estate Sector

Address given by the customer is suspicious.

Ex:

- Address seems unknown.
- Address is simply a correspondence address.
- Letters sending to the given address get returns.









Red Flags – Real Estate Sector

Customer purchases the property without inspecting anything.

Ex:

- Customer not worrying about the price.
- Customer is not interested in site visits.
- Not concerned about other features of the land or apartment.





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Red Flags – Real Estate Sector

Transaction does not match with the business activity known to be carried out by the customer.

Ex:

A customer approaching to buy a luxury apartment. Occupation is mentioned as a teacher and source of funds is salary.






Red Flags - Real Estate Sector

Customer suddenly cancels / aborts transaction and requests refund
 Refund may be back to himself / herself / itself or to a third party.
 Ex:

A customer visited a real estate agent and payed an advance in cash to buy an apartment. A month later, customer visited the office and asked to cancel the reservation as he cannot afford to buy the apartment. He agreed to the penalty of 5% from the initial advance for cancelling the reservations. The customer also requested to provide the refund through a company cheque.





Red Flags - Gem and Jewellery Sector

 Customer executes transaction/transactions which is/are not consistent with his profile.

Asking 'Occupation" and 'Source of Funds' is extremely important.

Ex:

A customer walk in to the showroom and buys jewelleries of large values. The occupation mentioned in the CDD form is a teacher of a government school. The source of funds mention is salary.

The sales person must get the initial suspicion as to how a teacher of a government school affords to buy this value of jewelleries from his salary.



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Red Flags - Gem and Jewellery Sector

Customer does not appear properly concerned about the value, size, quality and/or colour of the precious stone/metal or jewellery product.

Ex :

A customer walked in to the showroom to buy a gem. However, he did not care about the type of the gem or its colour. He asked about prices of the gemstones and purchased a gemstone for very high price.

*usually gem buyers are very much concerned about type, colour and quality of the gemstone. Therefore, if a customer of above nature comes to your place, you should be cautious in dealing.





Red Flags – Gem and Jewellery Sector

 Customer pays the value of the precious stone/metal or jewellery producing an unusual payment method.

Ex:

- A customer pays for a gem stone with cash notes bundled with small denominations.
- A customer in Sri Lanka buys the gemstone or jewellery, but payment comes from a unknown account from a foreign jurisdiction.
- A customer walks in to the showroom with a third party (not a relative). Gemstone is purchased by the customer while the payment is done in cash by that third party.





Red Flags - Gem and Jewellery Sector

- Frequent transactions by a customer especially over a short period of time below the regulatory threshold for customer due diligence, however the total of such transactions is substantial.
 - Need to be cautious if a customer frequently purchase jewelleries or gems under the threshold limit. It may be to avoid conducting CDD for his transactions.
 - Ex: a customer buys 3 gems for values below Rs. 2.0 mn within a week. However, the total value of his transactions within a week is extremely large.







COMPLYING WITH UNSCR



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Overview of the Designated Lists

List of Terrorists at National Level

ISIL & Al-Qaida Terrorist List

Designated Lists on Terrorism Financing & Proliferation Financing

Taliban Terrorist List

Designated Persons & Entities in Iran

Designated Persons & Entities in North Korea

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How the COs Receive Updates to Designated Lists

• The FIU receives updates of the designated lists from following Institutions;



 Once the FIU receives the notification on update, immediately shared with Reporting Institutions.





Responsibilities of the Compliance Officers (COs) in Screening Customers against Designated Lists

- Procedures must be established
 - AML/CFT Policy must be included with procedures on how to screen customers against designated lists on UNSCR.

Ex:

It is the responsibility of the CO to keep the designated lists received from the FIU, in **MS Excel format** and duly update the same whenever an update is forwarded by the FIU.

The CO must share the updates with the employees **involving in sales**, enabling them to cross check whether a customer appears in any list.





All lists must be make available with relevant officers.

How to download lists?

Lists are available at www.fiusrilanka.gov.lk





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How to Screen Customers Against Designated Lists Go to www.fiusrilanka.gov.lk

 Click on "UN Sanctions"
 Click on "Sanctions on TF"

	CENTRAL BANK OF SRI LANKA	HOME ACTS RULES CIRCULARS FAQ CONTAG	
Home	UN Sanctions >> Sanctio	ns on TF	
About FIU Sri Lanka	SANCTIONS RELATED TO TERRORISM AND TERRORISM FINANCING		
Legislations			
Reporting Institutions		S REGULATIONS NO. 02 OF 2012 (1267) st - Al-Qaida & ISIL Link to Updated List - Taliban	
Pre. Peleases		5 REGULATIONS NO. 01 OF 2012 (1373)	
Publications	The United Nations Regulations No. 02 of 2012		
Training Material		Regulations No. 02 of 2012 issued by the Minister of Foreign Affairs promulgating the	
Download	United Nations Security Council Resolution 1267(1999) and the modifications and strengthening of the Resolution's sanctions regime by subsequent resolutions including 1526 (2004), 1617 (2005), 1735 (2006),		
UN Sanctions	1822 (2008), 1904 (20 Overview	09), 1988 (2011), 1989 (2011) and 2253 (2015) and any other subsequent resolution on phanistan), Islamic State of Iraq and Levant (ISIL, also known as Da'esh) and Al-	
		 States of the United Nations a series of obligations to apply sanction measures to oup or entity associated with Taliban, ISIL (Da'esh) or Al-Qaida. 	
MOUs	Sanctions on TF	tries to immediately freeze funds, financial assets or economic resources of	
	Sanctions on Proliferation	ire designated by the United Nations Security Council based on such person's / orism and terrorist financing. Further, countries should ensure that no funds,	
Gallery	2 BAANU 785 COLAR 800	financial assets or economic resources are made available to or for the benefit of such designated persons or entities or their beneficiaries. Accordingly, Financial Institutions and Designated Non Finance Businesses and	
Gallery International			
	entities or their benefi Professions are obliged		
International	entities or their benefi Professions are obliged resources of such desig Under the United Nati	claries. Accordingly, Financial Institutions and Designated Non Finance Businesses and I to have measures in place to identify and freeze funds, financial assets or economic nated persons and entities immediately. ons Regulations No. 02 of 2012, the Secretary to the Ministry of Defense has been	
International FATF Public Statement	entities or their benefi Professions are obliged resources of such desig Under the United Nati appointed as the Comp	ciaries. Accordingly, Financial Institutions and Designated Non Finance Businesses and I to have measures in place to identify and freeze funds, financial assets or economic nated persons and entities immediately.	

2. Click on "link to updated Lists"

Financial Intelligence Unit

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3. Click on the PDF or XML or HTML to download the Sanctions List

Welcome to the United Nations	مربی 中文 English Français Русский Español
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VINITED NAT About the Council Sanctions Sanctions List Materials Resolutions Committee Guidelines Exemptions to the Measures Press Releases Monitoring Teaer Press Releases Monitoring Teaer Mombudsperson ISIL (Da'esh) & Ad Qaida Sanctions Committee Selected Documents Member State Reports Annual Reports	ONS SECURITY COUNCIL Genthe UN Genthe UN Import Meetings Occurrents News Import Meetings Occurrents News Import Search the UN Import Import News Import Import Search the UN Import Import Import Import Import Impo
	States. Procedures for Listing I. Relevant Security Council resolutions / Committee Guidelines



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List updates must be immediately communicated to relevant officers.

List updates are immediately informed to COs by the FIU through E-mail <u>fiudnfbp@cbsl.lk</u>.

The CO must forward the updates to relevant officers immediately to screen customers against the lists.









Islamic Maghreb (QDe.014). Review pursuant to Security Council resolution 1822 (2008) was concluded on 27 Jul. 2010. INTERPOL-UN Security Council Special Notice web link: https://www.interpol.int/en/How-we-work/Notices/ View-UN-Notices-Individuals click here

QDi.249 Name: 1: YAHIA 2: DJOUADI 3: na 4: na

Name (original script): يحيى جوادى

Title: na Designation: na DOB: 1 Jan. 1967 POB: M'Hamid, Wilaya (province) of Sidi Bel Abbes, Algeria Good quality a.k.a.: a) Yahia Abou Ammar b) Abou Ala Low quality a.k.a.: na Nationality: Algeria Passport no: na National identification no: na Address: na Listed on: 3 Jul. 2008 (amended on 15 Nov. 2012) Other information: Belongs to the leadership of the Organization of Al-Qaida in the Islamic Maghreb (listed under permanent reference number QDe.014). Located in Northern Mali as of Jun. 2008. Mother's name is Zohra Fares. Father's name is Mohamed. INTERPOL-UN Security Council Special Notice web link: https://www.interpol.int/en/ How-we-work/Notices/View-UN-Notices-I





 Make sure that your institution does not conduct transactions with any designated person or entity.



OTHER AML/CFT COMPLIANCE OBLIGATIONS





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Other AML/CFT Compliance Obligations

- Record Keeping
 - Section 4 of the FTRA
- Screening Employees before Hiring
 - Section 14(a) (vi) of the FTRA
- Training on AML/CFT Measures
 - Section 14(1) (d) of the FTRA
- Auditing of AML/CFT Measures
 Section 14(1) (c) of the FTRA



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What are the Records to be maintained?

1. Customer Due Diligence information

- Copies of National Identity Card /Passport/ Driving License
- If the customer is a legal person or legal arrangement
 - Certified true copies or notarially executed copies of Memorandum,

Articles, Certificate of Incorporation or Registration document

2. **Transaction Records**

- **Bill Books**
- Invoices
- **Consignment Letters**
- 3. Correspondence relating to the transactions
- **Reports furnished to the FIU** 4.
 - Copies of Suspicious Transaction Reports (STRs)
 - Correspondence relating to the FIU



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For how long, the Records Should be Kept?



HOWEVER; records must be retained for more than 6 years if, FIU directs to keep any information/record of transaction/report for such longer period.





Screening Employees before Hiring



Training on AML/CFT Measures



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Auditing of AML/CFT Measures



Thank You



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